

Vantage Diagnostics produces solutions that improve clinical outcomes, enhance the patient and clinician experience and deliver recurrent financial savings

Vantage Diagnostics is an innovative company producing scalable and inexpensive teleradiologic solutions now used by hundreds of GPs for thousands of referrals.

Our technology is designed to be extremely simple and flexible, and can be used in existing pathways to enhance efficiency, or to redesign processes with dramatically improved results.

Meets the needs of:

Patients – have rapid access to specialist advice and a better patient journey

GPs – are better empowered and supported in managing their patients

Specialists – gain from improved productivity and the ability to focus their expertise where it is needed

Commissioners – achieve a system that reduces costs, improves resource allocation and gives real-time management information

Our NHS – fully compliant with High Quality Care For All and QIPP agendas

*“Excellent to get a steer on management and ensure the **patient gets the best care**”*

- GP, Hillingdon

“Highly effective triage system that ensures the best available patient pathway based on resources in the community or local hospitals.”

- Consultant, Northwick Park

The Vantage Platform is a next generation, web-based, system that has been developed in collaboration with consultants, clinicians and managers

Connecting healthcare professionals and managers, key features include:

- Simple and intuitive
- Instant acquisition, storing and sharing of a wide range of clinical data
- High level of security (access via N3)
- Integration with all patient record systems
- Case comparison module
- International Classification of Disease (ICD) coding
- Clinician feedback loop
- Real-time online activity data
- Clinical Audit feature

More than just a provider of state of the art software and cutting edge medical devices, we deliver a complete solution, tailored to the needs of each client

Components of our service include:

- Working with each client to develop appropriate pathways, processes, and protocols
- Business case and project planning
- Change management support
- Medical imaging and software training
- Implementation and clinician workshops
- Optional Vantage specialists to complement local resources
- IT help-desk and online support
- Financial tracking

*“Digital services to deliver greater convenience for patients and **free up face-to-face clinical time for those who really need it**”*

- NHS Operating Framework requirement

Vantage Tele dermatology (VTD) is an award winning solution for the effective care of dermatology patients

VTD facilitates the accurate diagnosis, appropriate triage and effective care of dermatology patients.

It provides primary care clinicians with rapid and highly secure web-based access to expert opinion, and ensures the best available clinical pathway for each patient, enhancing their experience. VTD enables the great majority of referrals that might otherwise have been sent to hospital, to be managed in primary care; so it hugely improves resource allocation and drives very significant cost savings.

VTD also streamlines secondary care services. Specialists can manage several times more patients per hour using the system than by seeing patients in clinics, freeing up their time and expertise for patients who need it.

A report by Bedfordshire PCT in June 2010 stated that the NHS could save around £166m per year in dermatology costs by better triage of cases. Savings achieved in NHS Hampshire through the use of VTD have been independently audited by PricewaterhouseCoopers (PwC).



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Case Study - Vantage Teledermatology

An independent PricewaterhouseCoopers (PwC) report commissioned by Hampshire PCT confirmed the clinical benefits and potential financial savings from the VTD service:

- In 77% cases, GPs were provided with a treatment plan to manage the patient in primary rather than secondary care
- In 30% of all cases, minor surgery in primary care was recommended
- 5% of all referrals were identified as suspicious lesions and triaged to the cancer two-week waiting list - even though no such cases were supposed to be referred via VTD
- 95% of diagnosis and management plans were returned within 48 hours
- 85% of patients would recommend service to others
- 92% of GPs were 'very satisfied' or 'extremely satisfied' with VTD
- VTD delivered significant proven recurrent financial savings based on avoided dermatology first outpatient and follow up appointments
- Additional recurrent financial savings could be achieved on minor surgery procedures and day cases shifted from secondary care to the community



*Fewer appointments are needed at hospital, which has led to a **70% reduction in referrals** and associated annual savings to the local NHS of around **£600,000***

- South Central Strategic Health Authority

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